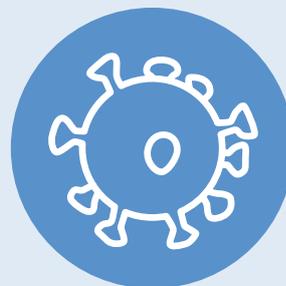


# Support Your Key Suppliers in these Difficult Times



## **These are challenging and uncertain times for every business as we all try to adapt to the impact of COVID 19.**

What this pandemic has brought for many businesses is a better understanding of the fragility of their supply chain and how much they depend on their key suppliers, whether they are big or small. It is, therefore, vital that to ensure continuity of supply, buyers can provide their suppliers with financial support if they need it as well as transparency of information regarding the processing and payment of their invoices.

Those corporate buyers that already have Supply Chain Finance programmes can provide the added support their suppliers need and as a result have some influence in protecting their supply chains.

At Corporate LinX we are seeing all our clients pressing to widen their existing programmes to be able to pay more of their suppliers earlier. They are benefiting from being able to provide direct support to their important supply chains. We are also experiencing our prospective clients wanting to hasten implementation of their programmes as they appreciate the benefits it will provide to them and their suppliers.

Although we hope we are getting closer to the eye of this pandemic storm and that the worst will pass in the coming weeks, the effects on supply chains will continue to be felt for some time to come. It may be a while before we can consider life to be “business as usual”. The effect on some suppliers may take a long time to work through and many are likely to need support over an extended period. There will be some important lessons learnt for buyers and how they view their supply chains in future.

The importance of having a supply chain finance programme for corporate buyers is surely clearer than ever.

Contact us at [www.corporatelinx.com](http://www.corporatelinx.com) to find out how we can help put together a supply chain finance programme that works for your company. We work quickly and collaboratively.

